

As first-time home buyers, my wife and I were extremely intimidated by the entire process of purchasing a home. After a lot of hesitation and discussion, we decided to take the first step and see if we would actually be able to find something that we liked and could afford. From our first meeting with Rachel Valentino, all of our fears subsided. She listened very carefully to our desires and apprehensions and took the time to explain every step of the process. Rachel made sure to give us a realistic view of the status of the DC market.

Rachel did a great job of quickly educating us and giving us advice of how we could maximize our investment.

We know that Rachel is a very busy person, but she always had a way of making it seem as if we were her only client. She was always very responsive to our questions and made herself available to see new properties. It was immediately apparent that she has a very extensive knowledge of the market. She had a great way of not only listening to find out what we were looking for in a home, but also helping us figure figure out what we were looking for at the same time. As our relationship grew, she became more and more in tune with what we were looking for and always had great suggestions of properties to view.

In the end, we were able to get a great deal on a short sale home that has turned out to be exactly what we were looking for. We have nothing but the utmost confidence in Rachel and will recommend her to EVERY person that we know that is looking for a new home.