

My wife and I decided we were going to leave DC and relocate to another part of the country. In order to do so, we had to divest ourselves of 2 properties- a rental unit in Logan Circle, and our home on Capitol Hill. We engaged Rachel to sell the rental unit first, and see how it went. Her approach was thorough and professional, and her marketing plan was excellent. In a down market, with other units available in the building at cheaper prices, our unit sold (closed) in less than 2 months. When it came to selling our home on The Hill, we engaged Rachel again, and this time had a contract within 2 weeks of listing, and closed less than a month later. Needless to say, if we ever require real estate services in DC again, the first call we make will be to Rachel.

Mike & Liz Teubner