

We had been “casually” looking for a new home when we met Rachel. We envisioned the space that we wanted, but after months of open houses and internet searches, we began to think that we may have to settle for something less than our ideal. Rachel turned this situation right around following a single conversation about what was most important to us in our transition. She pinpointed the exact building that may be the answer to our search and she was spot on! The second we walked in the door of her suggested property, it felt like home. Rachel led us through the bidding process with charm and negotiated an exceptional purchase price. She ensured our comfort throughout every step, was genuinely dedicated to our happiness, and empathetic to our feelings. She knows the market and she knows people – an unparalleled set of skills in real estate.