

*I highly recommend Rachel Valentino – come time to sell my house I would absolutely want to work with Rachel again. I was looking to buy my first home, living in Alexandria, when I met Rachel (I found her through internet research and after meeting a handful of other potential agents). Embarking on my home buying journey with Rachel I didn't know where I wanted to live - Alexandria, Arlington, or DC – and I had no idea what neighborhood I'd want to live in if I chose DC. During my search, my budget changed more than once, narrowing and expanding my search criteria from house to condo to “developing” neighborhoods to stable neighborhoods.*

*The only thing that didn't change throughout my process was Rachel. She was consistently there for me, exposed me to a wide variety of locations and dwellings, and consulted me along the way (and I'm so glad I listened to her). Even though my plans and options kept changing, it didn't faze Rachel at all – she treated me the same, spent the same amount of time with me, and always had an upbeat positive outlook, assured we would find the right place for me.*

*Come time to make an offer I had to rely and trust Rachel's judgment during negotiations and she did a flawless job. The process was clear, quick, and easy – well, Rachel made it easy (she's well organized and doesn't miss details). The process could've quickly turned against my favor and if it wasn't for Rachel knowing what to do I wouldn't be in my house today (and I love my house – it is perfect for me). So thank you Rachel for every extra step and extra hour (or extra afternoon) you spent on my behalf, thank you for your patience and professionalism, and for walking me through this process and actually making it a joy for me. Your references and contacts have also turned out to be great (what a relief when my only other option was the yellow pages) (Rachel has a lot of contacts and a solid network of good people doing all types of work). If you want a good experience navigating the waters of the DC area real estate market – work with Rachel, I assure you, you will be grateful and thankful – she knows what she's doing.*

–Sara Meacham