

As a young, professional, single, first-time home buyer the idea of owning a home was exciting but extremely intimidating. Not being from the DC area the concern of finding a realtor that I could trust was very important to me. Fortunately for me I didn't have to look very long to find that person! After coming across an article of the "Young and Upcoming Realtors," I decided to reach out to Rachel.

We set up a time to meet later that week for coffee to officially meet. Upon our first meeting Rachel listened as I went down my list of wants and my price range. She then went over her services and team. First impression I was very impressed with Rachel's energy, professionalism and knowledge of the market. The meeting lasted about 15-20 minutes and ended with Rachel providing information regarding her terms if I choose to move forward with her. I immediately began to receive listings. Rachel made herself available to answer any questions I had and scheduled appointments quickly of the showings of interest. Never during the process did I feel like Rachel was just trying to sell me a home. Rachel wanted to make sure I found the home just right for me and provided abundant wealth on things to consider such as resale value and not going house broke! All of which were very comforting.

During the process I became pretty discouraged after being out bid on a few properties. Rachel continued to encourage me and kept my spirits high and remained patient. After a long process Rachel lead me to the spot just right. I would recommend Rachel Valentino and her team to anyone looking for an energetic, professional, honest, knowledgeable real estate agent.

- Bradley R