

Rachel was referred to me by a close friend who went to college with her. From my first contact with Rachel she was extremely professional and very eager to help. I was almost positive on the neighborhood I wanted to purchase in, Gallery Place/ Penn Quarter, but I was not set on the size unit I wanted when Rachel and I began our search. Without Rachel's help and numerous trips to see a wide variety of unit sizes I was able to determine what would work best for my needs. She also took the time to show me condos in other neighborhoods to help ensure I was making a fully informed decision about my purchase.

I had many questions about the whole process and her patience, diligence, knowledge, and timeliness in responding to my questions and requests made my whole home buying process much easier. I looked to her for advice on the overall DC condo market, specific neighborhood and particular units and I always felt that her advice was unbiased and honest. It was wonderful working with someone I could trust who I felt was looking out for my best interests as opposed to trying to get the highest commission they could on my purchase. If she was not available to show me a unit, she would quickly work it out with one of her colleagues to be available to assist me. Another example of how Rachel always was looking out for my interests is that even when she was out of town one weekend she coordinated me putting in an offer on my condo unit.

I have repeatedly recommended Rachel to friends and family who are interested in purchasing a home in the DC area, and will continue to do so. She is excellent at what she does!

Rebecca Lewis