

- * When the house went on the market, Rachel and her team had open house promotions at least 3 times!
- * Handling the little details, and they were just done automatically, so I didn't spend time worrying about them.
- * Completely laid out the plan for staging the house as part of the selling package. Actually hired an expert to come and give his opinion as well.
- * Studied the comps continuously through out the sale to make sure we didn't overprice or underprice the property.
- * Felt like I was the only property that her team was working on.

I did not get quite what I hoped or what we thought we could get in the beginning. I definitely believe that we got the most out of the sale of our property. We were selling into the worst time, right before August in the middle of the summer, so that made for a very tough sell, not to mention the government subsidy had also just expired.

definitely a team effort!