

As a first-time homebuyer, I was fortunate to have Rachel Valentino at my side throughout the process. She explained the entire home-buying process step-by-step, provided helpful suggestions, and was always willing to provide feedback and advice along the way. She even provided a manual that I consulted throughout the process, complete with a glossary that decoded real estate jargon and an appendix of vendors.

Rachel has a firm grasp on the local real estate market. I was particularly impressed by her recommendations for mortgage brokers. While the first phone calls I made were to brokers that Rachel recommended, I certainly shopped around and compared rates. By far and away, the rate quoted by one of the brokers Rachel recommended was the most competitive. Rachel was also familiar with the buildings in my desired neighborhood and trends in the market.

I've heard from many first-time homebuyers who felt pressured by their real estate agents or who did not receive adequate attention. Rachel should be applauded for accessibility – phone calls or emails were always returned promptly, and Rachel was available around the clock to answer any questions. There was not a single time throughout the process when I felt pressured.

Rachel turned what is an otherwise complicated process into a series of small, incremental steps. At each point in the process, I knew what to expect, the desired outcome, and the next steps. Purchasing your first home is a stressful, but any concerns I had were alleviated by Rachel's professionalism, knowledge, and reassuring manner. I'd highly recommend her to other buyers.

Sincerely,

Meghan Dubyak