

To put it simply, we could not have bought our condo without Rachel. My wife and I had been renting in DC for almost a year and we knew that we wanted to buy, but we had literally no idea where to start. Luckily, we were able to find Rachel and she was a amazingly informative and patient with us.

Rachel was given the difficult task of finding properties near public transportation, in a safe neighborhood, and affordable enough for two people living on one income. The property she found for us could not have been more perfect for our situation and the fact that we found it on our first day of looking is truly a testament to Rachel's skill at not only listening to her client's needs, but correctly extrapolating the feelings behind what we were saying.

Additionally, Rachel did more than any reasonable person person could be expected to do. She knew that we did not have a car, so she offered to pick us up and take us anywhere we might have needed to go. She also informed us about the programs available for first-time home buyers in DC, without which we would not have been able to afford purchasing a home.

Beyond the observable work she did for us, Rachel was just a pleasure to be around. When we would meet to look at a property or sign paperwork, it never felt like a chore, but rather a chance to hang out with a friend. Her enthusiasm was contagious and we always looked forward to seeing her and talking to her.

Rachel was able to coordinate multiple areas of difficulty, working with us, the seller, our loan office, and the DC Home Purchase Assistance Program in order for us to be able to buy our home. It cannot be said enough that without Rachel, we could not have done it.

And when we finally made it to the settlement table, Rachel was there to congratulate us on buying our first home. We can never thank her enough for all the work she did for us and how much it means to us.