

Rachel Valentino surpassed every expectation I had of a real estate agent. In the course of a few months, my wife and I bought a condo and got married. In that time of great stress Rachel was an unbelievable help.

From the day we met, Rachel worked towards getting us the home we dreamed of. Actually, we bought a home that exceeded our dreams. We decided that we were going to live in a single-family home in the suburbs. After meeting with Rachel and discussing our wants and needs, she suggested a condo in DC. She compared the positives and negatives between living in the city and the various suburban locations.

Over the next several weeks, Rachel took us on tours of several condos to find out what we liked, disliked, were not sure about, and had not considered. It did not take long for us to realize that Rachel was full of excellent suggestions. Within two months we found a wonderful condo that met our every need. Unlike other real estate agents, she did not stop there. Rachel assisted through negotiations and signing the documents at the title company. While it may not happen for everyone, Rachel helped us get nearly \$50,000 off the asked for price!

We would never have found our new dream home if it wasn't for Rachel. This was my first real estate purchase, but I have spoken to a number of individuals about their experiences. Whenever I describe our experience with her, people are blown away by her effort and personality. Rachel is a wonderful agent who can be trusted to always give one hundred percent. We are extremely thankful for everything Rachel has done for us and will definitely call her when we are ready to sell or buy another home.

Kyle & Katrina Faulkner -- -- *Buyers @ CityVista in NW DC*