

I came to Rachel looking to become a first time home buyer, and although I had attended a home buyer education class I still felt ignorant to the whole home buying process and a little nervous about it. Every step of the way Rachel did a perfect job, so much so that I was left confused by the horror stories I had heard from so many other people when buying a home. I almost couldn't figure out why I didn't have any of these problems, but I know it was because Rachel did an excellent job.

When I wanted to go look at houses she made time that fit with my schedule. Every time we went to look at homes was on a Saturday, and I always felt bad that I was taking time away from here weekend. I would ask her if it was really okay, figuring she had better things to do than work on Saturday (which I'm sure she does), but she would just smile and say that its part of the job.

She also did an excellent job finding places that fit into what I was looking for. So much so that the third place I saw on the first day we went to see houses was the one I ended up buying. I naturally we went to see a lot of other places after that, because as a first time home buyer I felt the need to see a lot of places and get a better handle on the market. I have been in my townhouse for only two months now, but I know that it is the perfect place for me at this stage in my life, and I have Rachel to thank for that.

I know when my life situation changes down the road, and the time comes to move I will be going back to Rachel to buy my next home and sell my current home.

Thank you Rachel.

Kevin Hines

*First-time buyer in Reston, VA*