

Testimonial For Rachel Valentino:

As first-time homebuyers that had been eyeballing the dynamic Arlington housing market for quite some time, my husband, Ben, and I were both anxious and excited about jumping into such our first huge purchase together. Although I was excited to work with Rachel when we were initially ready to buy a house – whom I've known since we were both “Polar Bears” at Jackson High School in Canton, Ohio, Ben and I were still wary of navigating a complicated real estate market in such a tenuous economy.

Thank goodness we had Rachel as our guide! Rachel brought a combination of tenacity, market and financial savvy, and much needed optimism to our search. I felt confident in her assessment of the properties we visited, and trusted her judgment when it came time to place an offer on a house.

Even when the “unexpected” occurred on the day before our closing, Rachel was able to take control and we went through settlement on time, which enabled Ben and I to take off on vacation the very next morning. In fact, Rachel continued to work hard to remedy a lingering issue with a home repair even *after* we closed on our home.

Ben and I are thrilled with the purchase. We were able to buy a home in a neighborhood we initially felt would be out of our price range, based largely on Rachel's efforts and hard work. We are happy to recommend her to other purchasers or sellers, and in fact, have been thrilled to observe her working with two of our other very close friends in the purchase of their first home.

Ben and Emily
11/4/09