

To whom it may concern:

When I first began searching for condos/homes in Washington, DC, I was extremely nervous about this huge investment. I initially made contact with NACA in attempts of finding out opportunities for low-moderate income housing and was disappointed with their process, lack of follow-up and misplacement of files, etc. Two acquaintances of mine referred me to their real estate agents and neither turned out successful. One of the agents was apprehensive about residing and therefore searching for homes in Washington, DC and limited the time that we viewed properties claiming an emergency and the need to get back to Virginia. I sensed his apprehension by his actions and brief property showings in different areas of the city. Because of this I then contacted an African-American real estate agency assuming that they would be able to meet my needs as an African-American single woman in search of a home. Due to scheduling, this never took place and my need for finding a home subsided. Once I returned from a much needed vacation, I dove in again with a quest to find my home. The only reason that I'm in my home today is due to the dedication, willingness, devotion, eagerness, diligence and perseverance of Ms. Rachel Valentino. She took the time to research and send properties that were in my price range and desirable neighborhoods, listened to my complaints and frustrations, was organized and made every appointment, all the while demonstrating exceptional professionalism.

I was very pleasantly surprised to witness her vast knowledge of the Washington DC area and her willingness to visit all of my interested properties. I have heard of a number of horror stories and am only glad that I was so blessed to have found Rachel. She is not only my agent, but a dear friend that I cherish. Even when I had issues with my condominium association after purchasing my home, she helped as best as possible to provide me with what I needed. I would recommend and have recommended Rachel to other friends and colleagues due to her outstanding ability to provide great service.

If you have any additional questions, please do not hesitate to contact me.

Thanks,
Deanna McPherson