

I cannot recommend Valentino and Associates more enthusiastically than I have been to friends, family and colleagues. I returned to the DC-area late January after spending several years overseas for work. I was living with friends, out of suitcases and a storage unit located way out in Virginia. I was anxious to have my own place and create a home base after temporary living for so long. I communicated this to Rachel during our initial meeting and she immediately understood my sense of urgency and came up with an action plan that included an incredibly responsive and aggressive search process, based on my preferences and timeline.

Her team is fabulous – Maria Fernandez showed me a number of properties during weeknights and weekends with patience and attentiveness that reassured me of her commitment to find the best home for me. I noted that she asked me pointed questions to gauge my likes/dislikes about properties she showed me and her diligence in writing them down. Subsequent showings always took my feedback into consideration and helped narrow down the list of homes I seriously considered. Given the need to find a place quickly, Rachel also made herself available during working hours to show me places on my lunch break. I was very grateful for the team's flexibility, dedication and high standard of customer service.

Rachel and her team were referred to me by a colleague who promised I wouldn't be disappointed – and she was right. I've shared my experience with others and usually receive the response, "wow! My realtor didn't do half of those things. I'll use yours next time!" I was shocked to find my experience was actually unique among friends in the DC-area, but relieved and pleased as well.

Rachel and her team began showing me properties one week after I returned to the U.S. in February and I closed on my condo in April. Valentino and Associates was a pleasure to work with, from start to finish. They also recommended my lender, who provided the same high standard of customer service and assistance. My first home buying experience was painless thanks to Rachel, Maria and Ben. In no time, I was in a home that I love.